

ADIRONDACK BUYER DAYS

Tues. March 26, 10 a.m.-6 p.m. & Wed. March 27, 10 a.m.-3 p.m., 2024

Saratoga City Center | Saratoga Springs, NY











Cover photos from these attending vendors:
Creative Fusion Glass, Mountain Air Body Care, Danforth Pewter, Adirondack
Etching, The Ruff Road Pet Accessories, and The Family Cow Soaps



Adirondack Buyer Days is a not-for-profit trade show brought to you each year through the generosity of ANCA's members, donors, grantors, and sponsors.

ANCA, the Adirondack North Country Association, is an independent, nonprofit corporation with a transformational approach to building prosperity across northern New York. Using innovative strategies for food systems, clean energy, small businesses, and diversity, equity, inclusion & belonging, ANCA delivers targeted interventions that create and sustain wealth and value in local communities.

To become an ANCA member or supporter, contact Iris Li: ili@adirondack.org

To all of the small businesses who take part in Adirondack Buyer Days,

THANK YOU.

You are the backbone of our economy.

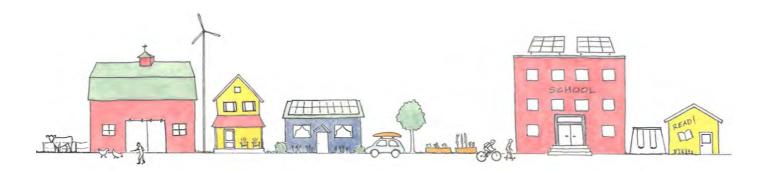
You provide goods, services, jobs, and gathering places for your neighbors.

You contribute to the character of our communities, making us proud to live here, and making visitors happy to return.

We appreciate you!

UPDATED 2025 DATES: MARCH 5-6

Mark your calendar for the 39th Adirondack Buyer Days at the Saratoga City Center.



Thanks to the following sponsors, donors, and supporters for their commitment to local businesses including makers and retailers

XXX Community Bank











Interested in becoming a sponsor for future shows or other ANCA events?

Contact Caitlin Bottcher at ANCA:

cbottcher@adirondack.org or 518-891-6200.

TAG US: #ADKBuyerDays



ADKNorthCountry



adirondack-north-country-association



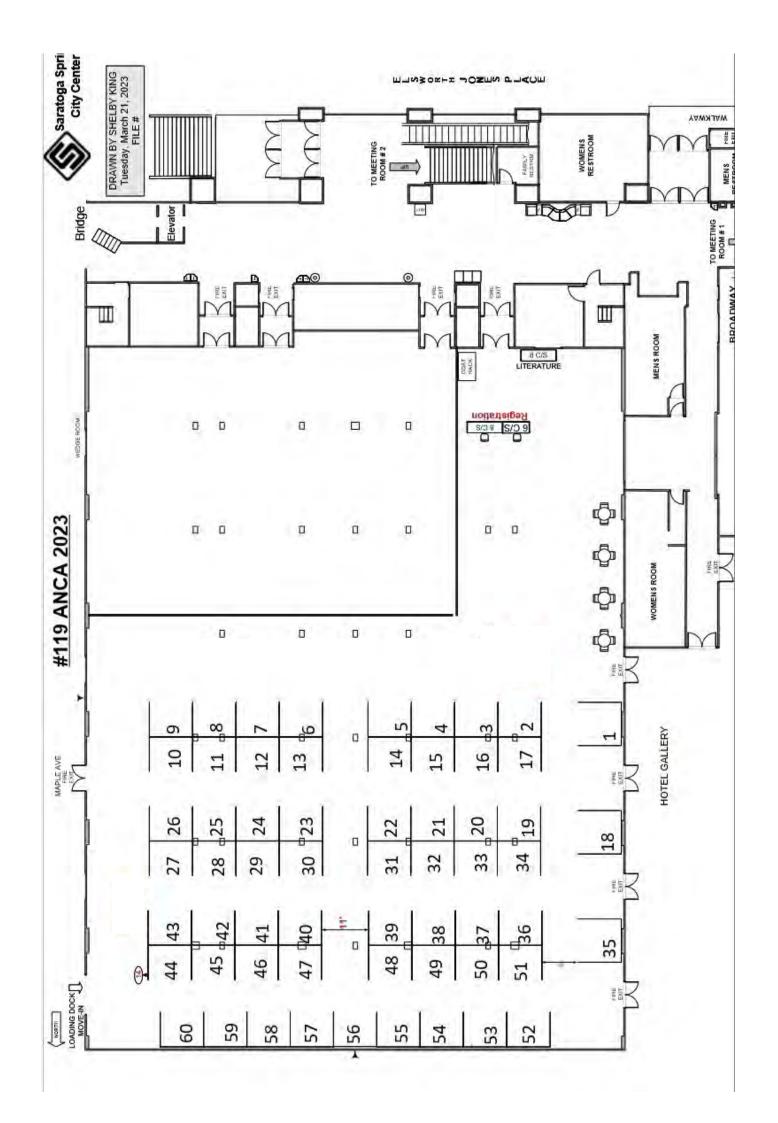
adk_northcountry



adirondacknorthcountryasso6860



BOOTH #	BUSINESS NAME	PHONE	EMAIL
1	Christi Sobel	607-279-1559	christi@christisobel.com
2	Abby Kirkman Quilts	757-903-7023	abby@abbykirkmanquilts.com
3	Mata	347-541-6282	sbouton@matausa.com
4	Cedar + Pearl	518-796-1358	hello@cedarandpearl.com
5	Williska	518-588-8879	williska.usa@gmail.com
6	The Mustard Seed	315-823-0718	themustardseed315@gmail.com
7	Woodfield Press	603-835-9000	office@woodfieldcards.com
8	A Sense of Wonder Studio	707-363-1277	jessica@asenseofwonderstudio.com
9	Craft Farm	607-442-0350	allison@craftfarm.co
10	The Spicy Shark	617-233-7172	gabe@thespicyshark.com
11	Silk Road Bazaar	973-337-7944	andrew@thesilkroadbazaar.com
12	Solitude Soapworks, LLC	518-419-7430	jenn@solitudesoapworks.com
13	Retro Sorrento	315-794-0205	retrosorrento@gmail.com
14-15	Adirondack Etching LLC	518-992-4999	larry@adirondacketching.com
16	Seating Area		
17	Adirondack Life	315-794-5244	rigoe@adirondacklife.com
18	Third Wolf Designs	973-800-5766	alexa@thirdwolfdesigns.com
19-20	Up North Trading	603-903-0237	rboulter@ne.rr.com
21	Blue Line Book Exchange	518-637-5647	bluelinebookexchange@gmail.com
22	Adirondack Patch Co.	518-578-2415	adirondackpatch@gmail.com
23	Apothecary Chocolates	315-244-6592	shelbyconnelly@gmail.com
24	Seating Area		energy comment of growing comments.
25-26	Adirondack Mountain Coffee	518-946-6080	w.axtell@adkmountaincoffee.com
27	Nourish Designs	518-885-1358	betsy@nourishdesigns.com
28	Lilac Hill Designs	845-853-6068	lilachilldesigns@gmail.com
29-30	Where'd Ya Find That	518-859-2078	wyftrep@gmail.com
31	Honeygramz	646-866-6969	ruth@honeygramz.com
32	Pine Bush Creations	518-573-0434	pinebushcreations@gmail.com
33-34	Argyle Cheese Farmer	518-502-1592	marge.randles@gmail.com
35	Custom Cards Of Maine	207-864-9976	customcardsofmaine@gmail.com
36	Cohn's Candle Bar	518-378-0853	dba.ccbar@gmail.com
37	Roosevelt Grooming Co.	518-212-7372	adam@rooseveltgrooming.co
38	Seating Area	310-212-7372	adam@1003eveitg100mmg.c0
39	Seven Flowers of Luxury	518-569-8626	beehivebeauty@gmail.com
40	Handcandy Mittens	680-210-0059	handcandymittens@yahoo.com
41	Wild Blossom Designs	413-658-6876	wildblossomdesigns@gmail.com
42	The Ruff Road Pet Accessories	716-361-2801	theruffroadpets@gmail.com
43	Adirondack Elements	518-316-1682	joel@adkelements.com
44	Sprouting Anew	315-399-3619	inquiries@sproutinganew.com
45	Etched Gifts By Alyson	315-520-8842	etchedgiftsbyalyson@gmail.com
46			
47	The Family Cow Soaps Brosgé Clothing	904-477-1411 518-727-5125	hayfieldsgifts@gmail.com jennifer@thoughtfuldesign.com
48	The Adirondack Pen Company	802-498-8010	theadirondackpencompa-
		002-430-0010	пеаштопиаскрепсоттра-
50	Seating Area Collar City Candle	518-424 1050	collarcitycandlo@gmail.com
	Collar City Candle	518-424-1059	collarcitycandle@gmail.com
51 52	Northern Routes	303-898-5429	kristyjevons@gmail.com
	Mountain Air Body Care	845-527-9219	mtnairbodycare@gmail.com
53	Dak Bar	518-925-7535	susie@dakbar.com
54	St Lawrence Valley Roasters	315-742-2559	stlawrencevalleyroasters@gmail.com
55	Creative Fusion Glass	860-214-3208	becky@creativefusionglass.com
56	Danforth Pewter	802-345-5033	mparker@danforthpewter.com
57	Menai & Co	717-875-0403	rebeca@nyhoneyandmaple.com
58	AMF Creations	585-260-2981	craftsbyangela@yahoo.com
59-60	NEW PRODUCT CONTEST		BUYERS, VOTE FOR YOUR FAVORITE!
	Goose Pond	207-829-2708	susan@goosepond.com
	Y-Not Dog Cookies LLC	518-848-4158	ynotdogcookies@gmail.com



A Sense of Wonder Studio Glens Falls, NY

Beautifully Functional Art.
Artist/Owner Jessica L Rogers
Landry has her own photographs transformed into fabric
that she then sews into durable
and spacious tote bags. Choose
from dozens of existing designs,



or work with Jessica to create a custom design incorporating your logo! Online ordering and wholesale policies can be found at:

 $\underline{store.asense of wonderstudio.com/wholesale}$

BOOTH #8

Abby Kirkman Quilts Delmar, NY

A modern quilter providing quality handmade items that people love to have in their homes and use every day!



AKQ's quilts, totes, pillows and pouches are modern, uniquely quilted and made of high-quality materials. The products include fresh and distinctive designs, lots of color and often reflect my love of the Northeast and my adopted home state. abbykirkmanquilts.com

BOOTH #2

Adirondack Elements Saratoga Springs, NY

After studying and getting his Reiki Healing certificate, Joel Rabina began making his own crystal healing bracelets. Then he started making



them for a few family & friends. Now he wants to share the benefits of healing crystals with everyone! All his pieces are handmade and the stones and crystals are hand selected to ensure the best quality goes into each and every piece.

www.newenglandknots.com/

BOOTH #43

Adirondack Etching Glens Falls, NY

Offering a variety of Adirondack themes permanently etched into beer, wine, and stainless steel tumblers. Spe-



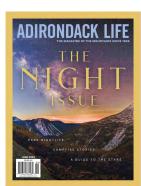
cializing in designs celebrating the park, lakes, hiking, camping, etc. Custom designs for wholesale welcome.

www.adirondacketching.com

BOOTH #14-15

Adirondack Life Jay, NY

Founded in 1969, Adirondack Life has earned numerous international awards for the quality of its photography and design and the depth of its editorial content. The magazine covers New York's sixmillion-acre Adirondack Park,



which offers more wild country than Yellowstone, Yosemite and Glacier National Parks combined. www.adirondacklife.com

BOOTH #17

Adirondack Mountain Coffee

Upper Jay, NY

A small, hometown business with big business ideas.
With every roast, the coffee beans are carefully moni-



tored so each batch has the fullest flavor possible. We have worked hard to bring you the best and most unique coffee that you have ever tasted. www.adkmountaincoffee.com

BOOTH #25-26

Adirondack Patch Co. Morrisonville, NY

Designs focused on the outdoors and nature. The pins are



hand filled cloisonne and patches are embroidery on twill. The design sets Dan's work apart from other patch producers.

AMF Creations Cape Vincent, NY

Handmade note cards with woodland, forest and waterfront themes. 100% cotton flannel blankets perfect for children or as



lap blankets. The more they are used, the softer they become! We scour garage sales for books that are going to be discarded and turn them into our handmade journals, made from the front and back covers. The pages are used to make ornaments, roses and bags. We also use the printed paper to make new blank paper. Every part of the book is used.

BOOTH #58

Apothecary Chocolates Colton, NY Small-batch, handcrafted



chocolates made with all natural and organic ingredients.

www.apothecarychocolates.com

BOOTH #23

Argyle Cheese Farmer Hudson Falls, NY We believe food brings people together and how



it's produced makes a difference! At Argyle Cheese Farmer, we are proud to provide quality, local products, full of flavor, for families to enjoy as they gather around their tables. Since 2007, quality and flavor from our family to yours!

cheesefarmer.com

BOOTH #33-34

Blue Line Book Exchange Lake Placid, NY

Bringing the best Adirondack Books and sidelines to your store.

bluelinebookexchange.com

BOOTH #21



Brosgé Clothing Schenectady, NY

Sustainable plus sized clothing made to last in Schenectady. brosgeclothing.com

BOOTH #33



Cedar + Pearl Glens Falls, NY

Cedar + Pearl: Hand painted glass ball ornaments with nature themes that feature prominently in the Adirondacks. My signature style incorporates the tiniest hand-painted details like tiny



falling snowflakes and thin, intricate branches on trees.

Harmony Mill Paperie: Floral stationery and home décor.

www.cedarandpearl.com www.etsy.com/shop/HarmonyMillPaperie BOOTH #4

Christi Sobel Brooktondale, NY

Scientific illustration with a fun and colorful style. Note cards, prints, calendars.

www.christisobel.com

BOOTH #1



Cohn's Candle Bar East Nassau, NY

Custom hand-poured scents inspired by our favorite cocktails. Our wooden wick candles contain a proprietary soy-blend wax and



high quality fragrance oil. Each of our hand poured candles comes with a custom wax seal and a complimentary drink recipe. These added touches along with our personal labeling are meant to bring you not just a candle, but an experience. Cheers! cohnscandlebar.com

Craft Farm Elmira, NY

With degrees in art, a love of plants, and extreme DIY tendencies, Allison Duncan formed Craft



Farm in 2016. This exploration in creative & sustainable living focuses on artfully produced products for everyday life. Duncan is certified by the Handcrafted Soap & Cosmetic Guild and specializes in plant-based, palm-free soap and skincare products.

www.craftfarm.co

BOOTH #9

Custom Cards of Maine Rangeley, ME

Unique laser cut cards with action and dimension.



Danforth Pewter Middlebury, VT

Bring a unique piece of authentic Vermont artisanship into your life. All of our goods are handmade in Middlebury, Vermont by our team of local artisans, who cast, spin, polish, paint, and assemble raw metal to form the exquisite object you hold in your hands. At



Danforth Pewter, our mission is to create finely crafted heirlooms that can be used every day and enjoyed for generations. Ornaments, jewelry, kitchenware and home goods.

www.danforthpewter.com

BOOTH #56

Etched Gifts by Alyson Whitesboro, NY

Functional Items With A Touch Of Art. This



business came from my passion for creating art that connects with the soul and serves an everyday purpose. My family and I hand etch all our pieces, designed by me. We offer glass and slate items like drinkware, bakeware, serving trays, coasters and other household goods. Aside from our catalog of designs we also offer custom work.

https://thisisnotyourpan.com

BOOTH #45

Goose Pond Cumberland Center, ME

Creating gold and silver plated Christmas ornaments, jewelry, picture frames, bookmarks, and other metal gift items using a process of acid-etching for over 30 years. Using dimension,



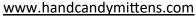
detail and moving parts in many pieces, which are lightweight and often intricate. There are nature themes, whimsical designs, and traditional pieces to catch your fancy.

www.goosepond.com

воотн

HandCandy Mannsville, NY

Mittens, hats, scarves and other fun and fashionable accessories made from upcycled sweaters and other castoff clothing.



BOOTH #40



HoneyGramz Great Neck, NY

10 year NYC beekeeper with a mission to help save the bees. NYS and NYC certified MWBE business. We have a full line of small-batch, organically flavored creamed NY honey and whimsically labeled 2oz



Honey Bears containing pure NY honey. Our honey is certified OU Kosher with 12 year round flavors and 2 additional season flavors. Ask about custom labels! www.honeygramz.com

Lilac Hill Designs Kingston, NY

Creating beautiful and useful things for gardeners and nongardeners alike. I am especially proud of my unique cross-body



garden bag which I developed after repeatedly losing garden tools around my yard. The Cross-Body Garden Bag has become a must-have and well-loved product by many gardeners throughout the country.

lilachilldesigns.com BOOTH # 28

Mata Nyack, NY

"Mata" comes from the ancient Sanskrit word maatrikaa, meaning mother. My mother was a certified practitioner of traditional Thai medicine who used her garden to



craft holistic, natural remedies. When I moved to New York City, the busy city life took its toll on my muscles, but I was unable to find non-toxic products that worked. So I looked back on my mother's legacy and Mata was born. Our goal is nothing short of transforming lives and ending suffering through effective, all-natural remedies made with the best ingredients. Are you ready to experience the Mata difference?

matausa.com BOOTH #3

Menai & Co. Theresa, NY

We started out as commercial beekeepers, but due to angry bears attacking our bee yards



we started to make candles. We produce small batch hand-poured candles, melts and room sprays in Northern NY with as few ingredients as possible. Our products are phthalate free and non toxic to humans and pets. We use only US grown soy in our candles and fragrance oils produced here in the US. Our labels read "proudly made in Northern New York" as we are proud to be able to offer affordable luxury products and share all that our region has to offer.

nyhoneyandmaple.com BOOTH #57

Mountain Air Body Care Gardiner, NY

Organic plant-based skin and body care products for your well-being, the way nature



intended. We bring you products created from only the best, responsibly sourced, organic raw materials. Our offerings are thoughtfully crafted from plant-based ingredients. You won't find any petrochemicals, SLS, SLES, Parabens, synthetic fragrances, glycols, silicones, or PEGS in our formulations. Rest assured, our commitment to cruelty-free practices means we never test on animals. Proudly created in the Shawangunk Mountains, Gardiner, NY, U.S.A. www.mountainairbodycare.com/

BOOTH #52

Northern Routes Queensbury, NY

The ultimate travel accessory. This multi-use top has a unique seam so that it can be worn as a scarf, poncho, cape and more! They are



lightweight which makes them year-round. Wear it to lounge around or to dress up, to the beach, on the airplane. It even has many maternity uses as well! These 4-in-1 tops also make a simple and unique gift for any age at an affordable price! nroutes.co/collections/scarf-tops

BOOTH #51

Nourish Designs Ballston Spa, NY

Quality apparel, gifts and stationery featuring handdrawn designs by owner, Betsy Seplowitz. Every purchase provides funding for meals for



kids in need, primarily in Upstate NY and surrounding areas. Our most popular items include t-shirts, sweatshirts, kitchen towels, aprons, coloring cards and stationery.

www.nourishdesigns.com

Pine Bush Creations Schenectady, NY

Two friends who enjoy creating for others. We make personalized novelty and baby items, as well as some home goods. We use only



the best materials and ingredients for all of our products. We pride ourselves on our attention to detail and quality workmanship. All items are created in pet - and smoke-free areas.

Pine Bush Creations on Facebook and Instagram

BOOTH #32

Retro Sorrento Utica, NY

Maria Vallese is an illustrator and artist specializing in color- saturated artwork and illustrations inspired by building architecture, interesting places and people and a little bit of nostalgia. Maria



works with businesses big and small to develop illustrations for brands and products. She also takes private commissions for building illustrations, event posters and more. Maria's work has been featured on BOOTH #44 2016-2020 Saranac beer labeling, the 2015 Made in Utica Passport and the Annie's Homegrown sticker program.

www.retrosorrento.com

BOOTH #13

Roosevelt Grooming Voorheesville, NY

A revolution in handmade personal-care products! Take a step toward a new age, where the excitement and



luxury of a bygone era is alive and well, and harmoniously intertwined with the quality and comfort of the modern world.

rooseveltgroomingcompany.com

BOOTH #37

Seven Flowers of Luxury by **Beehive Beauty** Plattsburgh, NY

Beauty products hand-crafted with the highest quality, fair trade and organic ingredients. www.beehivebeauty.net





Solitude Soapworks Keene, NY

I use the traditional cold process method of soap making, which means that there is no external heat source to cook the soap, therefore, all of the benefits of the plant-based butters and oils remain intact which results in



exceptionally gentle products you can feel good about using.

solitudesoapworks.com

BOOTH #12

Sprouting Anew Westmoreland, NY

We believe in the effectiveness of simple ingredients that can be found in nature and wanted to know exactly what was in the products we use on our skin.



From there, it grew into the full line of handmade, eco conscious, plant based skincare that we offer today. A portion of Sprouting Anew's profits each year will be donated to a charity or non profit.

sproutinganew.com

St. Lawrence Valley Roasters Potsdam, NY

We roast Fair Trade and Organic coffee locally in the North Country. There are many hands that have cultivated, processed, graded, sourced, and handled the green coffee across the world,



and through the supply chain, we are the final step between the consumer and the product. The art we practice is finding the perfect roast profile to extract peak flavor from the beans we source.

stlawrencevalleyroasters.com/

BOOTH #54

The Adirondack Pen Co. Moretown, VT

While we live in Vermont we are getting ready to move back to St. Lawrence County, NY. We enjoy making a variety of pens using different woods and acrylics. Prices vary based on style and materials.



The Family Cow Soaps Schroon Lake, NY

My family of nine started The Family Cow Soaps as a way to make better, more gentle soaps for all the hand -washing we do on our small



family-run farm. Our handmade milk soaps made a huge difference for our skin during the cold dry winters of Northern NY, and chapped, dry hands became almost obsolete. Named after our dairy cow Esther, The Family Cow offers a main line of all natural milk bars as well as all natural vegan bars.

www.thefamilycowsoaps.com

BOOTH #46

The Mustard Seed Herkimer, NY

Crafting herbal creations for over 20 years. Come taste, touch and smell the herbal goodness including spice and dip mixes, hand-rolled beeswax candles, lavender and balsam products, herbal home keeping, and body products. Custom labeling available.



www.themustardseedshop.com

BOOTH #6

The Ruff Road Pet Accessories LLC Otter Lake, NY

Putting the "fun" in functional pet fashion! We offer lots of handmade items from collars & leashes, custom bandannas, cat



nip toys, and most importantly, the fresh-baked dog treats. Whether you're purchasing a designer collar or an attitude bandanna, we have a print for you. theruffroad.com

BOOTH #42

The Silk Road Bazaar Montclair, NJ

Our mission is to support and develop traditional crafting techniques on products with a fun, modern touch. We work with artisan groups to build sustainable livelihoods



for craftspeople in marginalized regions. Using natural fibers and eco-friendly resources, we work with artisans to produce handcrafted products in Kyrgyzstan.

www.thesilkroadbazaar.com

BOOTH #11

The Spicy Shark Portsmouth, NH

Makers of Craft Hot Sauce, Wing Sauce, Siracha, Hot Honey, and Hot Maple Syrups that are fiercely unique and flavorful, with a variety of styles and heat levels based on our 5-Fin Heat Scale, ranging from Mild to Wicked Hot. Our products are all-natural, gluten-free, and dairy-free,



without artificial preservatives or additives. We have won 11 Scovie Awards (the "Oscars" of Hot Sauce), including Best in Show for 2020. We work with, and donate to, non-profits that share our passion of shark conservation.

www.thespicyshark.com BOOTH #10

Third Wolf Designs Wayne, NJ

A clothing brand that values the originality of fine art. All designs are original creations by the Artist and Owner, Alexa Varano. Every item is individually hand painted



and all materials are sustainable and ethically made in the USA. I deeply consider people and the planet in the making of our product. Third Wolf delivers artistry that stretches beyond the everyday realm. Captured in a language of geometry and symbology, we believe that art is objective and ever changing. www.thirdwolfdesigns.com

Up North Trading Keene, NH

Representing New England-made products including gifts, home décor, resort & souvenir products. www.facebook.com/people/Up-**North-Trading**

BOOTH #19-20

Where'd Ya Find That Canajoharie, NY

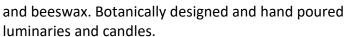
Representing gifts made in New England, New York and beyond.

wheredyafindthat.com

BOOTH #29-30

Wild Blossom Designs Shelburne, VT

Illuminating the nature of the North Country with hand picked, hand pressed native botanicals



BOOTH #41

WillisKa Gansevoort, NY

I'm inspired to make handbags, accessories, and footwear from the perfectly imperfect. Materials I utilize include vinyl banners that once hung in a ski resort cele-



brating a momentous occasion; retired vintage fire hoses that no longer meet specifications to fight fires; and leather hides others deemed flawed because of flaws or branding.

williska-usa.myshopify.com

BOOTH #5

Woodfield Press Alstead, NH

Original artwork by Cindy Hendrick on notecards, prints, coloring books, paper dolls and Advent calendars. Wholesale price range is \$1.00-\$10.00. Pprinted in the U.S.A. www.woodfieldcards.com









Y-NOT Dog Cookies Mayfield, NY

An all-natural dog cookie business in the foothills of the Adirondacks. "Y-NOT" is TONY spelled backwards. This business is named in loving memory of him, our sweet pup who passed way too young. Every treat is made



with love & integrity. Our mission is to make a difference so we donate whenever we can to our local FCRSPCA.

ynotdogcookies.com

BOOTH

Collar City Candle Co. Troy, NY

A small batch manufacturing company producing high quality home fragrances. Owned & op-



erated by husband & wife duo, Josh & Jamie Wallbank. We've been passionate about hand-pouring candles since 2004 when an impulsive holiday gift of a candle-making kit changed our lives. All of our products are handcrafted using traditional methods & premium ingredients. We are committed to using Organic Essential Oils, High Grade Phthalate Free Fragrance Oils, and Lead-Free Wicks. All of our products are non -toxic, pet safe & vegan.

www.collarcitycandle.com

BOOTH #50

Creative Fusion Glass Hebron, CT

I design and create fused glass decor for the home. My intention is to make pieces that bring beauty and joy into the lives of those that see them.



Each piece is handmade in my home studio through a process of laying out my design in glass and then kiln firing to fuse it together. I have been selling direct through art shows and festivals for about 10 years and have been selling wholesale to retailers for just over two years.

creativefusionglass.com



Dak Bar Essex, NY We at Dak Bar believe in offering a serious, whole food

energy bar that ex-



presses a lighthearted, fun approach to life. We commit to using only simple, recognizable foods that provide pure energy and deliver great taste. We strive to bring vibrant health and a smile to all so you can do what you love, longer. Take your taste buds on a journey.

www.dakbar.com

NOTES

In the spirit of economic development: Did you know?

- Money spent at local businesses generates 3.5x more wealth for the local economy compared to money spent at big box stores.
- Shopping locally helps cut down on processing, packaging and transportation waste, leading to less pollution.
- Local business generates 70% more local economic activity per square foot than big box retail.
- Local, independent makers are more likely to reuse materials.
- If every family in the U.S. spent an extra \$10 a month at a locally owned, independent business instead of a national chain, over \$9.3 billion would be directly returned to our economy.

Sources listed here: http://www.huffingtonpost.com/mike-salguero/why-buying-local-is-worth_b_4310520.html

Thank you for shopping local and supporting your neighbors!

UPDATED 2025 DATES: MARCH 5-6

YOUR FEEDBACK, PLEASE:

We depend on your input when going for funding and when planning future shows. Help us provide you with what you to get out of Buyer Days.

It means a lot to us!

This survey is for buyers.

The vendor survey will be handed out and emailed.

Ways to let us hear your feedback:

- 1. **Email:** When you see the survey in your inbox, please take a few moments to respond.
- **2. Fill out the printed survey** inside this booklet and drop it off at the registration table as you leave.
- **3.** Use the camera on your phone to **scan the QR code** here and go right to the survey online

