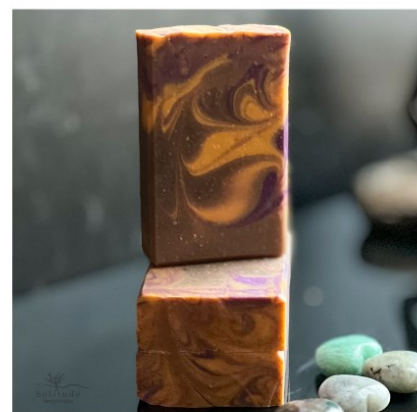




ADIRONDACK BUYER DAYS

Tues. March 28 9 a.m.-5 p.m. & Wed. March 29 9 a.m.-4 p.m., 2023

Saratoga City Center | Saratoga Springs, NY



Cover photos from these attending vendors:
Tug Hill Artisan Roasters, Cole Kamp, HoneyGramz, Third Wolf Designs,
Woodfield Press, Silk Road Bazaar, Solitude Soapworks



Adirondack Buyer Days is a non-profit trade show brought to you each year through the generosity of ANCA's members and sponsors.

ANCA is an independent, nonprofit corporation with a transformational approach to building prosperity across northern New York. Using innovative strategies for food systems, clean energy, small businesses, and equity and inclusion, ANCA delivers targeted interventions that create and sustain wealth and value in local communities.

To become an ANCA member or supporter, contact Caitlin Wargo at ANCA:

Business Assistance Services: BOOTH #35

Available both Days: Looking to grow? Thinking about selling? Meet with ANCA staff, Mahala Nyberg and Zach Hobbs, at no charge to learn about programs designed to address your business needs.

Topics addressed through these free programs include:

- Planning for the future; strategic planning, transitioning to new ownership, etc.
- Lowering overhead through energy efficiency
- Business welcoming and belonging
- Employee engagement
- E-commerce and digital marketing

Eligible businesses are located in these New York state counties: Clinton, Essex, Franklin, Hamilton, Herkimer, Jefferson, Lewis, Saratoga, St. Lawrence, Warren, Washington. If you are outside this area, we can still connect you with assistance in your area.

Funding for ANCA's business assistance programs is provided by the Northern Border Regional Commission, U.S. Department of Commerce's Economic Development Administration and The MasterCard Impact Fund, which is administered by The MasterCard Center for Inclusive Growth.



Thanks to the following sponsors and supporters for their
commitment to local businesses including makers and retailers



Clarkson™

Interested in becoming a sponsor for future shows?

Contact Lauren Richard at ANCA:

Lrichard@adirondack.org or 518-891-6200.

Save the Dates: March 26-27, 2024

Mark your calendar for the 38th Adirondack Buyer Days at the Saratoga City Center.

TAG US: #ADKBuyerDays



@adk_northcountry



@ADKNorthCountry



@AdkNorthCountry



Booth	Business	Phone	Email
1	JC Parker Fine Art LLC	518-414-0419	carol@jcparkerfineart.com
2	Adirondack Fragrance Farm	315-212-7143	sandy@adkfragrancefarm.com
3	Adirondack Rockware	518-323-6750	peter@shrope.org
4	Cedar + Pearl	518-796-1358	hello@cedarandpearl.com
5	LionheArt Graphics	315-420-7855	info@lionheartgraphics.com
6	WillisKa	518-588-8879	williska.usa@gmail.com
7	Woodfield Press, LLC	603-835-9000	office@woodfieldcards.com
8	A Sense Of Wonder Studio	707-363-1277	jessica@asenseofwonderstudio.com
9	Down To Earth Jewelry	315-212-5758	downtoearthjewelry@hotmail.com
10	The Hub On the Hill	518-578-1881	kim@thehubonthehill.org
11	Retro Sorrento	315-794-0205	retrosorrento@gmail.com
12	The Spicy Shark	617-233-7172	gabe@thespicyshark.com
13	In the Fold Apparel	315-368-5383	info@inthefoldapparel.com
14-15	Adirondack Etching	518-992-4999	larry@adirondacketching.com
16	Adirondack General Provisions	315-396-6605	cranston.al@gmail.com
17	Adirondack Life	315-735-4877	rbigoe@verizon.net
18	The Mustard Seed	315-823-0718	themustardseed315@gmail.com
19-20	Up North Trading	603-903-0237	rboulter@ne.rr.com
21	Blue Line Book Exchange	518-637-5647	bluelinebookexchange@gmail.com
22	Adirondack Patch Co.	518-534-9491	adirondackpatch@gmail.com
23	Apothecary Chocolates	315-262-2622	shelbyconnelly@gmail.com
25-26	Adirondack Mountain Coffee	518-946-6080	w.axtell@adkmountaincoffee.com
27	Nourish Designs	518-409-5500	betsy@nourishdesigns.com
28	Solitude Soapworks, LLC	518-419-7430	jenn@solitudesoapworks.com
29-30	Where'd Ya Find That	518-859-2078	wyftrep@gmail.com
31	Mata	347-541-6282	sbouton@matausa.com
33	Sun Day Greetings	413-253-0866	alan@sundaygreetings.com
34	Carpe` Insectae LLC	518-524-5244	randy@allnaturalrepellent.com
35	BUSINESS ASSISTANCE SERVICES		
36	Idlepaws	315-776-7600	idlepaws@gmail.com
37	Cohn`s Candle Bar	518-378-0853	dba.cccbar@gmail.com
38	Ryelyn By Design	360-584-7502	ryelynbydesign@gmail.com
39	Do the Dacks	518-793-5234	gkatz1@nycap.rr.com
40	Sweet Elevation Bakery	518-818-0010	jgatessweets@gmail.com
42	Charlie Christmoose	585-303-6121	johns@charliechristmoose.com
43	The Silk Road Bazaar	973-234-3893	andrew@thesilkroadbazaar.com
44	Shawn Braley Illustration	603-738-1835	shawn@shawnbraley.com
45	Eat with Aliens	702-266-5823	eatwithaliens@gmail.com
46	Almost Local	845-416-1593	almostlocalshop@gmail.com
47	Jewelry By Sarah Jordan	978-973-3641	sarah@jewelrybysarahjordan.com
48	Tug Hill Artisan Roasters, LLC	315-308-1867	tughillartroast@gmail.com
49	HoneyGramz	646-866-6969	ruth@honeygramz.com
50	Third Wolf Designs	973-800-5766	alexa@thirdwolfdesigns.com
51	Cole Kamp LLC	518-605-6218	colekampcreations@gmail.com
52	Abby Kirkman Quilts	757-903-7023	abby@abbykirkmanquilts.com
53	Craft Farm	607-542-8520	allison@craftfarm.co
54	Animal Adventure Author	518-409-5544	animaladventureauthor@yahoo.com
55	Finen Maple Products LLC.	315-353-2015	finenmaple@gmail.com
57	Pine Bush Creations	518-573-0434	pinebushcreations@gmail.com
58	SallyeAnder	315-343-0793	sallie@sallyeander.com
59-60	NEW PRODUCT CONTEST		BUYERS, VOTE FOR YOUR FAVORITE!



#1119 ANCA 2023

DRAWN BY SHELBY KING
Tuesday, March 21, 2023
FILE #

Bridge

Elevator

TO MEETING ROOM #2

8 C/S LITERATURE

Registration
6 C/S 8 C/S

3-
10'x10"
Booths

57'-8'x10"
Booths

11'

HOTEL GALLERY

1

18

35

WOMEN'S ROOM

MEN'S ROOM

WOMEN'S RESTROOM

FAMILY RESTROOM

TO MEETING ROOM #1

BROADWAY

WALKWAY

LOADING DOCK
MOVE-IN

MAPLE AVE
FIRE EXIT

ELLSWORTH JONES PLACE

A Sense of Wonder Studio Glens Falls, NY

Original photographs by Jessica Rogers Landry transformed by her into usable art including tote bags, clutches, pillows, coasters and other items.

www.asenseofwonderstudio.com

BOOTH #8



Abby Kirkman Quilts Delmar, NY

A modern quilter providing quality handmade items that people love to have in their homes and use every day!

AKQ's quilts, totes, pillows and pouches are modern, uniquely quilted and made of high-quality materials. The products include fresh and distinctive designs, lots of color and often reflect my love of the Northeast and my adopted home state.

abbykirkmanquilts.com

BOOTH #52



Adirondack Etching Glens Falls, NY

Offering a variety of Adirondack themes permanently etched into beer, wine, and stainless steel tumblers. Specializing in designs celebrating the park, lakes, hiking, camping, etc. Custom designs for wholesale welcome.

www.adirondacketching.com

BOOTH #14-15



Adirondack Fragrance Farm Potsdam, NY

Regionally inspired handmade fragrance, candles and body-care made with regional raw materials. Also featuring locally made mustards, spicy ketchup, maple chocolate drink mix, hot sauce and more.

www.adkfragrancefarm.com

BOOTH #2



Adirondack General Provisions Liverpool, NY

Providing a line of gourmet foods including maple products, pickles, relish, mustard, sauces and more. Custom labels and delivery available. Check out the other lines as well.

BOOTH #16



Adirondack Life Jay, NY

Founded in 1969, *Adirondack Life* has earned numerous international awards for the quality of its photography and design and the depth of its editorial content. The magazine covers New York's six-million-acre Adirondack Park, which offers more wild country than Yellowstone, Yosemite and Glacier National Parks combined.

www.adirondacklife.com

BOOTH #17



Adirondack Mountain Coffee Upper Jay, NY

A small, hometown business with big business ideas. With every roast, the coffee beans are carefully monitored so each batch has the fullest flavor possible. We have worked hard to bring you the best and most unique coffee that you have ever tasted.

www.adkmountaincoffee.com

BOOTH #25-26



Adirondack Patch Co. Morrisonville, NY

Designs focused on the outdoors and nature. The pins are hand filled cloisonne and patches are embroidery on twill. The design sets Dan's work apart from other patch producers.

BOOTH #22



Adirondack Rockware**Rainbow Lake, NY**

Hand-crafted pottery with original glaze recipes made with 100% pure crushed Adirondack rock.

www.adirondackrockware.com

BOOTH #3

**Almost Local****Clinton, NY**

A modern day mercantile featuring high quality goods and a wide selection for the adventurer. We design and make ornaments, stickers, shirts, greeting cards, and home decor.

almostlocalshop.com

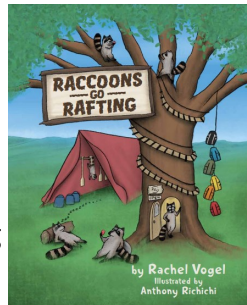
BOOTH #46

**Animal Adventure Author****Fort Edward, NY**

A children's picture book series featuring the Rafting Raccoon Outfitters. Our debut title is "Raccoons Go Rafting" featuring the Hudson River with the second book of the series, "Raccoons Ride the Dragonback" featuring the Sacandaga River, being released in Summer 2023. By March 2023, our lead raccoon, Nugget, will also be featured in her first chapter book "Nugget and Bandit's First Winter".

www.animaladventureauthor.com

BOOTH #54

**Apothecary Chocolates****Colton, NY**

Small-batch, handcrafted chocolates made with all natural and organic ingredients.

www.apothecarychocolates.com

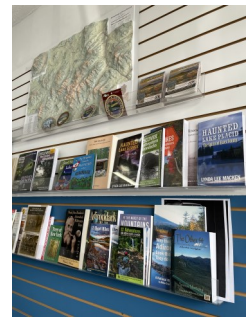
BOOTH #23

**Blue Line Book Exchange****Lake Placid, NY**

Bringing the best Adirondack Books and sidelines to your store.

www.bluelinebookexchange.com

BOOTH #21

**Carpe' Insectae****Saranac Lake, NY**

A complete line of all-natural insect repellents for pets and people. And they work! Ask about custom labeling.

www.allnaturalrepellent.com

BOOTH #34

**Cedar + Pearl****Glens Falls, NY**

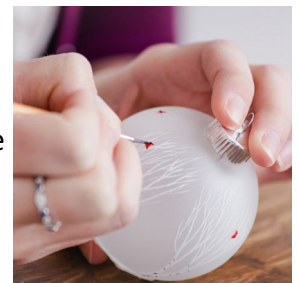
Cedar + Pearl: Hand painted glass ball ornaments with nature themes that feature prominently in the Adirondacks. My signature style incorporates the tiniest hand-painted details like tiny falling snowflakes and thin, intricate branches on trees.

Harmony Mill Paperie: Floral stationery and home décor.

www.cedarandpearl.com

www.etsy.com/shop/HarmonyMillPaperie

BOOTH #4

**Charlie Christmoose****Rochester, NY**

Charlie is a little moose that lives up in the North Pole. He always dreamt of flying and pulling Santa's sleigh, just like a reindeer, to deliver toys to girls and boys all over the world. This is the story of his journey to fulfill his dream!

charliechristmoose.com

BOOTH #42



Cohn's Candle Bar
East Nassau, NY

Custom hand-poured scents inspired by our favorite cocktails. Our wooden wick candles contain a proprietary soy-blend wax and high quality fragrance oil. Each of our hand poured candles comes packaged with a custom wax seal and a complimentary drink recipe. These added touches along with the personal labeling of our product are meant to bring you not just a candle, but an experience. Cheers!

cohncandlebar.com

BOOTH #37

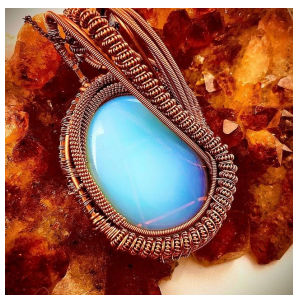


Cole Kamp LLC
Albany, NY

A local husband and wife small business that creates hand made jewelry. We have a passion for creating affordable pieces that help empower the wearer of our hand wire wrapped pendants, mala beads, earrings and other accessories.

www.colekamp.com

BOOTH #51



Craft Farm
Elmira, NY

With degrees in art, a love of plants, and extreme DIY tendencies, Allison Duncan formed Craft Farm in 2016. This exploration in creative & sustainable living focuses on artfully produced products for everyday life. Duncan is certified by the Handcrafted Soap & Cosmetic Guild and specializes in plant-based, palm-free soap and skincare products.

www.craftfarm.co

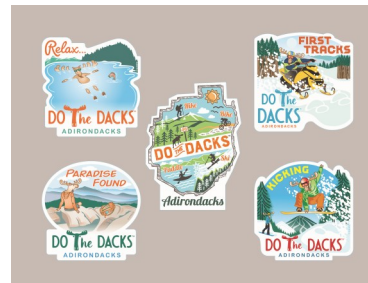
BOOTH #53



Do the Dacks
Glens Falls, NY

A whimsical new brand of designed items celebrating the Adirondack lifestyle that inspires us. The majority of our designs feature a charming moose named Dax participating in ADK activities like hiking, skiing, snowmobiling, motorcycle touring, fishing, and more. Our designs are colorful and are meant to make you smile.

BOOTH #39

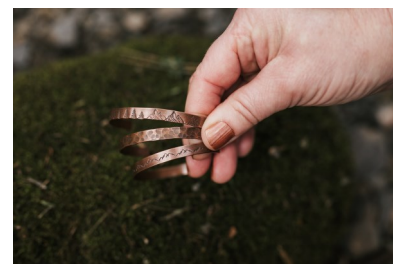


Down to Earth Jewelry
Lowville, NY

Earthy and organic handcrafted jewelry made from brass, copper and leather. Pieces also include gemstones, handcrafted beads, glass beads, and the occasional item from nature.

downtoearthjewelry.mynny.biz

BOOTH #9



Eat with Aliens
Albany, NY

Eat With Aliens (formally Sweet Cheats) was founded in Las Vegas, initially as a joke as a possible name for a fitness retreat center. Over time, as my diet changed, I began the plant-based journey. These treats are my go-to for nutrition ever since. These snacks are sustainable and good for your mind and body, and each 3D stem toy is created for enhancing mental health in addition to practicing more equanimity.

eatwithaliens.com

BOOTH #45



Finen Maple Products Norwood, NY

We produce maple syrup, flavored syrups, snack bars, candy, cream & nuts. Our flavored syrups are packaged in unique, high quality glass bottles. Our packaging for our candy can be as simple as a see through cello bag or a gift box.

www.finenmaple.com

BOOTH #55



In the Fold Apparel Whitesboro, NY

Tie dyed wearable art, towels, shirts, bamboo socks for adults and kids, and more! Every item is hand dyed in our studio, with professional dyes that do not fade or bleed, so your customers have something they can wear over and over again.

www.inthefoldapparel.com

BOOTH #13



HoneyGramz Great Neck, NY

10 year NYC beekeeper with a mission to help save the bees. NYS and NYC certified MWBE business. We have a full line of small-batch, organically flavored creamed New York honey and whimsically labeled 2oz Honey Bears containing pure NY honey. Our honey is certified OU Kosher with 12 year round flavors and 2 additional season flavors. Our 2oz HoneyGramz Bears come with Santa Hats during the holiday season and there are over 120 labels to choose from. Ask about custom labels!

www.honeygramz.com

BOOTH #49



JC Parker Fine Art LLC Ballston Spa, NY

We print JC's images on canvas, paper, tiles, mugs, coasters, pill boxes, key chains and other gift items. Choose the image and the item and we'll make it for you as a gift item or framed print.

www.icparkerfineart.com

BOOTH #1



Jewelry by Sarah Jordan Fort Plain, NY

Handcrafted jewelry for modern heroes. Anklets, bracelets, earrings, necklaces, and pendants in a variety of colors and materials. Sterling silver, stainless steel, freshwater pearls, Swarovski crystals, black onyx, amethyst, and hematite are my favorite ingredients. jewelrybysarahjordan.com

BOOTH #47



Idlepaws

The tastiest, best variety of healthy snacks available for pets. We use no wheat, corn or soy in our dog treats. All of our recipes are proudly made in the USA with all natural ingredients in order to meet the toughest taste standards of even the most finicky pets. We also have grain free and gluten free options as well.

www.idlepaws.com

BOOTH #36



LionheArt Graphics Potsdam, NY

I am a fine artist, a children's book illustrator, and a graphic designer. I enjoy dabbling in many different styles of artwork and always have several projects going at once. Creating art is the only thing I can imagine still wanting to do when I am 40, 50, even 80 years old. I plan on never retiring.

www.catherinelapointe.com

BOOTH # 5



**Mata
Nyack, NY**

"Mata" comes from the ancient Sanskrit word *maatrikaa*, meaning mother. My mother was a certified practitioner of traditional Thai medicine who used her garden to craft holistic, natural remedies. When I moved to New York City, the busy city life took its toll on my muscles, but I was unable to find non-toxic products that worked. So I looked back on my mother's legacy and Mata was born. Our goal is nothing short of transforming lives and ending suffering through effective, all-natural remedies made with the best ingredients. Are you ready to experience the Mata difference?

matausa.com

BOOTH #31



**Nourish Designs
Ballston Spa, NY**

Quality apparel, gifts and stationery featuring hand-drawn designs by owner, Betsy Sepowitz. Every purchase provides funding for meals for kids in need, primarily in Upstate NY and surrounding areas. Our most popular items include t-shirts, sweatshirts, kitchen towels, aprons, coloring cards and stationery.

www.nourishdesigns.com

BOOTH #27



**Pine Bush Creations
Schenectady, NY**

Two friends who enjoy creating for others. We make personalized novelty and baby items, as well as some home goods. We use only the best materials and ingredients for all of our products. We pride ourselves on our attention to detail and quality workmanship. All items are created in pet- and smoke-free areas.

BOOTH #57

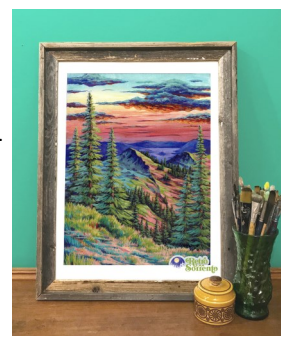


**Retro Sorrento
Utica, NY**

Maria Vallese is an illustrator and artist specializing in color-saturated artwork and illustrations inspired by building architecture, interesting places and people and a little bit of nostalgia. Maria works with businesses big and small to develop illustrations for brands and products. She also takes private commissions for building illustrations, event posters and more. Maria's work has been featured on 2016-2020 Saranac beer labeling, the 2015 Made in Utica Passport and the Annie's Homegrown sticker program.

www.retrosorrento.com

BOOTH #11



**Ryelyn by Design
Plattsburgh, NY**

Ryelyn's designs reflect her evolving lifestyle and aesthetic, ever-flowing and unique. She loves jewelry of all kinds. Presently she is focused on stamped fine silver necklaces, custom ring design, and spectacular gemstones earrings. She dabbles in leatherwork and fiber art also.

ryelynbydesign.com

BOOTH #38



**SallyeAnder Soap Co.
Beacon, NY**

In 1982, Gary Austin hand-made an olive oil castile soap for his two-year-old son, Aaron, who was allergic to grocery aisle soap. After realizing that there was a community of people with sensitive skin who would benefit from Gary's soap, SallyeAnder was born with the commitment to creating the best soap in America.

sallyeander.com

BOOTH #58



Shawn Braley Illustration White River Junction, VT

With a focus on eco-friendly printing, Shawn is invested in local and U.S. based suppliers to use only high-quality and luxurious FSC certified paper that showcases his art. He creates the stories with pen, ink, and watercolor from his studio.

shawnbraley.com

BOOTH #44



Solitude Soapworks Keene, NY

I use the traditional cold process method of soap making, which means that there is no external heat source to cook the soap, therefore, all of the benefits of the plant-based butters and oils remain intact which results in exceptionally gentle products you can feel good about using.

solitudesoapworks.com

BOOTH #28

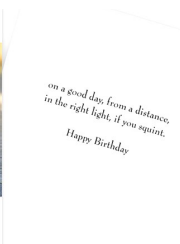
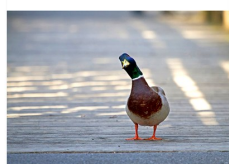


Sun Day Greetings Amherst, MA

It all started with a homemade birthday card for my husband. He loved it so much he showed it to our neighbors and friends. I started making cards for friends and family and, just like that, Sun Day Greetings was born! We've come a long way since then, but we still make our cards with the same love & care. That's how they should be made, right?

www.sundaygreetings.com

BOOTH #33



Sweet Elevation Bakery Albany, NY

We combine the love for the hustle and bustle of the city with the sweet serenity of the mountains. Specializing in specialty bakery items including but not limited to cupcakes, cookies, custom event cakes, French macarons and more.

sweetelevationbakery.com

BOOTH #40



The Hub on the Hill

Essex, NY

A food hub providing support to the region's farmers and makers. We produce a line of products on site, and we operate a shared-use commercial kitchen, market space and distribution.

thehubonthehill.org

BOOTH #10



The Mustard Seed Herkimer, NY

Crafting herbal creations for over 20 years. Come taste, touch and smell the herbal goodness including spice and dip mixes, hand-rolled beeswax candles, lavender and balsam products, herbal home keeping, and body products. Custom labeling available.

www.themustardseedshop.com

BOOTH #18



The Silk Road Bazaar Montclair, NJ

Our mission is to support and develop traditional crafting techniques on products with a fun, modern touch. We work with artisan groups to build sustainable livelihoods for craftspeople in marginalized regions. Using natural fibers and eco-friendly resources, we work with our artisans to produce handcrafted products in Kyrgyzstan.

www.thesilkroadbazaar.com

BOOTH #43



The Spicy Shark Portsmouth, NH

Makers of Craft Hot Sauce, Wing Sauce, Siracha, Hot Honey, and Hot Maple Syrups that are fiercely unique and flavorful, with a variety of styles and heat levels based on our 5-Fin Heat Scale, ranging from Mild to Wicked Hot. Our products are all-natural, gluten-free, and dairy-free, without artificial preservatives or additives. We have won 11 Scoville Awards (the "Oscars" of Hot Sauce), including Best in Show for 2020. We work with, and donate to, non-profits that share our passion of shark conservation.

www.thespicyshark.com

BOOTH #12



Third Wolf Designs

Wayne, ME

A clothing brand that values the originality of fine art. All designs are original creations by the Artist and Owner, Alexa Varano. Every item is individually hand painted and all materials are sustainable and ethically made in the USA. I deeply consider people and the planet in the making of our product. Third Wolf delivers artistry that stretches beyond the everyday realm. Captured in a language of geometry and symbology, we believe that art is objective and ever changing.

www.thirdwolfdesigns.com

BOOTH #50



Tug Hill Artisan Roasters

Lowville, NY

Specialty coffee starts with sourcing the best coffee from farms and collectives. In addition to working with reputable transparent importers, we have a direct trade relationship with Finca El Jardin in Guatemala. We value our relationship with this farm and support the owners, Pablo and Eva, as they work to improve the quality of coffee that comes from their estate. We strive to have a low environmental impact. Our 10oz packaging is compostable and we have an afterburner that incinerates 95% of the volatile organic compounds from our roaster. Awards we've won for our coffee include a score of 91 in Coffee Review for one of Pablo and Eva's Pacamara Varietals in 2020.

tughillartisanroasters.com

BOOTH #48



Up North Trading

Keene, NH

Representing New England-made products including gifts, home décor, resort & souvenir products.

www.facebook.com/people/Up-North-Trading

BOOTH #19-20



Where'd Ya Find That

Canajoharie, NY

Representing gifts made in New England, New York and beyond.

BOOTH #29-30



WillisKa

Gansevoort, NY

I'm inspired to make handbags, accessories, and footwear from the perfectly imperfect. Materials I utilize include vinyl banners that once hung in a ski resort celebrating a momentous occasion; retired vintage fire hoses that no longer meet specifications to fight fires; and leather hides others deemed flawed because of flaws or branding.

williska-usa.myshopify.com

BOOTH #6



Woodfield Press

Alstead, NH

Original artwork by Cindy Hendrick on notecards, prints, coloring books, paper dolls and Advent calendars. Wholesale price range is \$1.00-\$10.00. All products are printed in the U.S.A.

www.woodfieldcards.com

BOOTH #7



(518) 891-6200 or cwargo@adirondack.org.

SAVE THE DATES: MARCH 26-27, 2024

YOUR FEEDBACK, PLEASE:

We depend on your input when going for funding and when planning future shows. Help us provide you with what you to get out of Buyer Days. It means a lot to us!

Ways to let us hear your feedback:

1. **Email:** When you see the survey in your inbox, please take a few moments to respond.
2. **Fill out the printed survey** available at the registration table and drop off as you leave