



# ADIRONDACK BUYER DAYS

Tues. March 29 9 a.m. -5 p.m. & Wed. March 30 9 a.m. -4 p.m., 2022

Saratoga City Center | Saratoga Springs, NY



Cover Photos from these Attending Vendors:

Christi Sobel, Z Botanicals, Retro Sorrento, The Spicy Shark, Catskill Botanicals, The Implied Line



## Adirondack Buyer Days is a non-profit trade show brought to you each year through the generosity of ANCA's members and sponsors.

Together, we are growing a New Economy where economic health, community vitality and ecological stewardship are equally important outcomes. Rooted in locally based businesses, this New Economy better supports entrepreneurs, sustains our natural resources, and provides opportunities and authentic experiences so valued by the next generation.

To become an ANCA member or support our New Economy Fund, contact Caitlin Wargo at ANCA: (518) 891-6200 or [cwargo@adirondack.org](mailto:cwargo@adirondack.org).

## Business Assistance Services

**Both Days: Looking to grow? Thinking about selling?** Meet with ANCA staff who can walk you through programs designed to address your business needs.

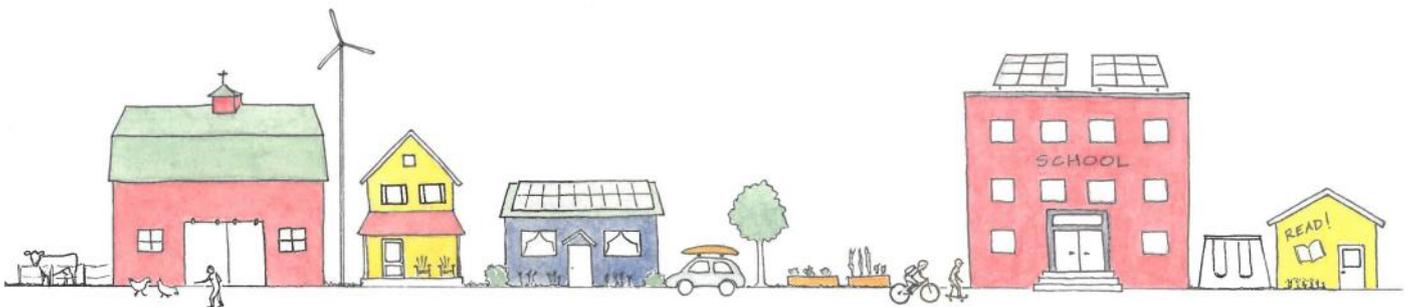
Topics addressed through these free programs include:

- Planning for the future
- Lowering overhead through energy and/or distribution efficiencies
- E-commerce and digital marketing
- Diversity, equity and inclusion
- Crowdfunding options
- Pandemic-related grants and loans

Zach Hobbs, Rachel Stender and Kim Manion will be available throughout the show to meet with you at no charge. **Booth # 57-58**

**Eligible businesses** are located in these New York state counties: Clinton, Essex, Franklin, Hamilton, Herkimer, Jefferson, Lewis, Saratoga, St. Lawrence, Warren, Washington. If you are outside this area, we can still connect you with assistance in your area.

*Funding for ANCA's business assistance programs is provided by the Northern Border Regional Commission, U.S. Department of Commerce's Economic Development Administration and The Mastercard Impact Fund, which is administered by The Mastercard Center for Inclusive Growth.*



Thanks to the following for show support and for their endorsement of local artisans and the shops that do business with them



Clarkson™



Interested in becoming a sponsor for future shows?

Contact Lauren Richard at ANCA:

[lrichard@adirondack.org](mailto:lrichard@adirondack.org) or 518-891-6200.

## Save the Dates: March 28-29, 2023

Mark your calendar for the 37th Adirondack Buyer Days at the Saratoga City Center.

## TAG US: [#ADKBuyerDays](https://www.instagram.com/adk_northcountry)



@adk\_northcountry



@ADKNorthCountry



@AdkNorthCountry



BOOTH #	Business	Phone	Email
1-2	Up North Trading	603-903-0237	rboulter@ne.rr.com
3	Christi Sobel	607-539-7805	christi@christisobel.com
4	Down To Earth Jewelry	315-212-5758	downtoearthjewelry@hotmail.com
5	Cedar + Pearl / Harmony Mill Paperie	5187961358	phylogenyart@gmail.com
6	BassRock Guitars		ebright@bassrock.org
7	Adirondack Rockware	518-524-3028	peter@shrope.org
8	Art by Alyssa	860-705-8410	artbyalyssa@gmail.com
9	JC Parker Fine Art LLC		carol@jcparkerfineart.com
10	Seven Flowers of Luxury	518-569-8626	beehivebeauty@gmail.com
11	In the Fold Apparel	315-368-5383	info@inthefoldapparel.com
12	Adirondack Etching LLC	518-992-4999	larry@adirondacketching.com
13	Lump's Spice Company	607-644-0610	jnelligan@lumpspiceco.com
15	Adirondack Fragrance & Flavor Farm	315-212-7143	sandy@adkfragrancefarm.com
16	Adirondack Life, Inc.	315-735-4877	rbigoe@verizon.net
17	Adirondack Patch Co.	518-643-6603	adirondackpatch@gmail.com
18-19	Adirondack Mountain Coffee	518-946-6080	kristen.mounsdon@adkmountaincoffee.com
21	Apothecary Chocolates	315-262-2622	shelbyconnelly@gmail.com
22	A Sense Of Wonder Studio	707-363-1277	jessica@asenseofwonderstudio.com
23	Blue Line Book Exchange	518-637-5647	bluelinebookexchange@gmail.com
24	Carpe' Insectae	5185245244	randy@allnaturalrepellent.com
25	Niawen Skin & Bodycare	315-705-8226	info@niawen.com
26	Lionheart Graphics	315-420-7855	info@lionheart-graphics.com
27-28	The Mustard Seed	315-823-0718	themustardseed315@gmail.com
29	WillisKa	518-588-8879	williska.usa@gmail.com
30	Love is on Lake George	518-339-6743	kathy@loveisonlakegeorge.com
31-32	BlueBird Candel Company	315-376-2473	sales@bluebirdcandle.com
33	Adirondack Research/Green Goat Maps	518-253-4112	ezra@adkres.org
34-35	Room To Improve	315-307-6071	roomtoimprovestore@gmail.com
37-38	Where'd Ya Find That	518-859-2078	wyftrep@gmail.com
39-40	Woodfield Press, LLC	603-835-9000	office@woodfieldcards.com
41	Goose Pond	207-829-2708	susan@goosepond.com
42	Catskill Botanicals	607-434-4474	lauren@catskillbotanicals.com
43	Moxxi Coffee Company, Moxxi Women's Foundation	518-226-5982	lesliemswedish@gmail.com
44	Z Botanicals	802-291-3905	suzanne@zbotanicals.net
45	Adirondack Peach	518-637-7581	adirondackpeach@gmail.com
46	The Spicy Shark	617-233-7172	gabe@thespicyshark.com
47	JuliAnn Gessler	518-368-5805	juliann@juliannessler.com
48	Wild Visions, Inc.	518-494-3072	photos@carlheilman.com
49-50	SallyeAnder, Inc.	315-343-0793	support@sallyeander.com
51	Retro Sorrento	315-332-1742	retrosorrento@gmail.com
52	Saucy Confections, LLC	315-849-2222	alex@saucyconfections.com
54	The Implied Line	412-867-9105	theimpliedline@gmail.com
55	Lilac Hill Designs	845-853-6068	lilachilldesigns@gmail.com
56	Birch Boys Inc	518-299-9620	kaitlin@birchboys.com
61	Craft Farm	607-442-0350	allison@craftfarm.co
62	Premier Engraved Gifts & More	518-636-7198	libertysigns@hotmail.com
63	Raven's Nest Emporium	518-742-9299	ravensnestcandles@gmail.com
64	Austin Designs	508-662-0192	austindesignsmv@gmail.com
n/a	Snowshoe Publishing	518-833-0566	snowshoepublishing@charter.net



**A Sense of Wonder Studio  
Glens Falls, NY**

Original photographs by Jessica Rogers Landry transformed by her into usable art including tote bags, clutches, pillows, coasters and other items.

[www.asenseofwonderstudio.com](http://www.asenseofwonderstudio.com)

**BOOTH #22**



**Adirondack Etching  
Glens Falls, NY**

Offering a variety of Adirondack themes permanently etched into beer, wine, and stainless steel tumblers. Specializing in designs celebrating the park, lakes, hiking, campint, etc. Custom designs for wholesale welcome.

[www.adirondacketching.com](http://www.adirondacketching.com)

**BOOTH #12**



**Adirondack Fragrance & Flavor Farm  
Potsdam, NY**

Regionally inspired handmade fragrance, candles and body-care made with regional raw materials. Also featuring locally made mustards, spicy ketchup, maple chocolate drink mix, hot sauce and more.

[www.adkfragrancefarm.com](http://www.adkfragrancefarm.com)

**BOOTH # 15**



**Adirondack Life  
Jay, NY**

Founded in 1969, *Adirondack Life* has earned numerous international awards for the quality of its photography and design and the depth of its editorial content. The magazine covers New York's six-million-acre Adirondack Park, which offers more wild country than Yellowstone, Yosemite and Glacier National Parks combined.

[www.adirondacklife.com](http://www.adirondacklife.com)

**BOOTH #16**



**Adirondack Mountain Coffee  
Upper Jay, NY**

A small, hometown business with big business ideas. With every roast, the coffee beans are carefully monitored so each batch has the fullest flavor possible. We have worked hard to bring you the best and most unique coffee that you have ever tasted.

[www.adkmountaincoffee.com](http://www.adkmountaincoffee.com)

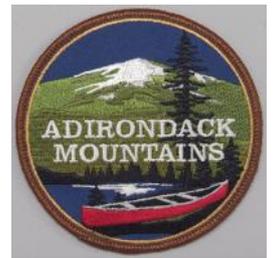
**BOOTH #18 & 19**



**Adirondack Patch Co.  
Morrisonville, NY**

Designs focused on the outdoors and nature. The pins are hand filled cloisonne and patches are embroidery on twill. The design sets Dan's work apart from other patch producers.

**BOOTH #17**



**Adirondack Peach  
Saranac Lake, NY**

Showcasing Adirondack-themed vinyl decals designed and created in Saranac Lake, NY. I create distinctive designs that embody the heart of the Adirondacks with a fun and whimsical twist.

[www.etsy.com/shop/AdirondackPeach](http://www.etsy.com/shop/AdirondackPeach)

**BOOTH #45**



**Adirondack Research/Green Goat Maps  
Saranac Lake, NY**

Combining mapping and environmental research in beautiful and informative recreation maps. Including information about responsible recreation through our membership with Leave No Trace ([www.lnt.org](http://www.lnt.org)) and by adding graphics that promote environmental stewardship. We are a member of 1% FOR THE PLANET®.

[www.greengoatmaps.com](http://www.greengoatmaps.com)

**BOOTH #33**



**Adirondack Rockware  
Rainbow Lake, NY**

Hand-crafted pottery with original glaze recipes made with 100% pure crushed Adirondack rock.

[www.adirondackrockware.com](http://www.adirondackrockware.com)

**BOOTH #7**



**Apothecary Chocolates  
Colton, NY**

Small-batch, handcrafted chocolates made with all natural and organic ingredients.

[www.apothecarychocolates.com](http://www.apothecarychocolates.com)

**BOOTH #21**



**Art by Alyssa  
Beverly, MA**

Combining a love for oil painting with a passion for creating handmade gift products. Bringing a decade of work in the retail industry to the table. Art by Alyssa can be found in shops throughout the country.

[alyssawatters.com](http://alyssawatters.com)

**BOOTH #8**



**Austin Designs  
West Tisbury, MA**

One-of-a-kind original pieces made from a combination of materials that are either remnants, re-purposed, vintage or new materials. I use mostly cotton and linen base materials although some synthetics are incorporated when working with remnants from upholstery and home decor pieces. I design, hand build and complete each piece in my shop in West Tisbury on Martha's Vineyard.

[www.austindesignsmv.com](http://www.austindesignsmv.com)

**BOOTH #64**



**BassRock Guitars  
Schroon Lake, NY**

My guitars reflect this balance between a work of art that you want to display in your home, and yet incorporating the crucial elements that make a fine guitar in sound, comfort, and playability. They are made of local woods because we have wonderful woods here in the Adirondack Mountains.

[bassrock.org](http://bassrock.org)

**BOOTH #6**



**Birch Boys Inc.  
Tupper Lake, NY**

Our mission is to empower everyday people through the abundance of nature, wellness, and love that the Adirondack Mountains have to offer. Featuring Chaga, Reishi, and other mushroom teas, tinctures, and more.

[birchboys.com](http://birchboys.com)

**BOOTH #56**



**Bluebird Candle Co.  
Lowville, NY**

Natural, hand poured and clean-burning soy wax candles.

[www.bluebirdcandle.com](http://www.bluebirdcandle.com)

**BOOTH #31 & 32**



**Blue Line Book Exchange  
Lake Placid, NY**

Bringing the best Adirondack Books and sidelines to your store.

[www.bluelinebookexchange.com](http://www.bluelinebookexchange.com)

**BOOTH #23**



**Carpe' Insectae  
Saranac Lake, NY**

A complete line of all-natural insect repellents for pets and people. And they work! Ask about custom labeling.

[www.allnaturalrepellent.com](http://www.allnaturalrepellent.com)

**BOOTH #24**



**Catskill Botanicals  
Delhi, NY**

Makers of strong, plant based, oil infusions with wild harvested plants of the Catskill region, and transforms the oil into face and body creams. Our skin creams are hand made in small batches, and are meant to feed both skin and spirit.

[www.catskillbotanicals.com](http://www.catskillbotanicals.com)

**BOOTH #42**



**Cedar + Pearl/Harmony Mill Paperie  
Glens Falls, NY**

Cedar + Pearl: Hand painted glass ball ornaments with nature themes that feature prominently in the Adirondacks. My signature style incorporates the tiniest hand-painted details like tiny falling snowflakes and thin, intricate branches on trees.

Harmony Mill Paperie: Floral stationery and home décor.

[www.cedarandpearl.com](http://www.cedarandpearl.com)

[www.etsy.com/shop/HarmonyMillPaperie](http://www.etsy.com/shop/HarmonyMillPaperie)

**BOOTH #5**



**Christi Sobel  
Brooktondale, NY**

Scientific illustration with a fun and colorful style. Note cards, prints, calendars.

[www.christisobel.com](http://www.christisobel.com)

**BOOTH #3**



**Craft Farm  
Elmira, NY**

With degrees in art, a love of plants, and extreme DIY tendencies, Allison Duncan formed Craft Farm in 2016. This exploration in creative & sustainable living focuses on artfully produced products for everyday life. Duncan is certified by the Handcrafted Soap & Cosmetic Guild and specializes in plant-based, palm-free soap and skincare products.

[www.craftfarm.co](http://www.craftfarm.co)

**BOOTH #61**



**Down to Earth Jewelry  
Lowville, NY**

Earthy and organic handcrafted jewelry made from brass, copper and leather. Pieces also include gemstones, handcrafted beads, glass beads, and the occasional item from nature.

[jewelrybydowntoearth.etsy.com](http://jewelrybydowntoearth.etsy.com)

**BOOTH #4**



**Goose Pond  
Cumberland Center, ME**

Creating gold and silver plated Christmas ornaments, jewelry, picture frames, bookmarks, and other metal gift items using a process of acid-etching for over 30 years. Using dimension, detail and moving parts in many pieces, which are lightweight and often intricate. There are nature themes, whimsical designs, nautical, and traditional pieces to catch your fancy.

[www.goosepond.com](http://www.goosepond.com)

**BOOTH #41**



**In the Fold Apparel  
Whitesboro, NY**

Tie dyed wearable art, towels, shirts, bamboo socks for adults and kids, and more! Every item is hand dyed in our studio, with professional dyes that do not fade or bleed, so your customers have something they can wear over and over again.

[www.inthefoldapparel.com](http://www.inthefoldapparel.com)

**BOOTH #11**



**JC Parker Fine Art LLC**

**Ballston Spa, NY**

We print JC's images on canvas, paper, tiles, mugs, coasters, pill boxes, key chains and other gift items. Choose the image and the item and we'll make it for you as a gift item or framed print.

[www.jcparkerfineart.com](http://www.jcparkerfineart.com)

**BOOTH #9**



**LionHeart Graphics**

**Potsdam, NY**

I am a fine artist, a children's book illustrator, and a graphic designer. I enjoy dabbling in many different styles of artwork and always have several projects going at once. Creating art is the only thing I can imagine still wanting to do when I am 40, 50, even 80 years old. I plan on never retiring.

[www.catherinelapointe.com](http://www.catherinelapointe.com)

**BOOTH # 26**



**JuliAnn Gessler**

**Saratoga Springs, NY**

Offering painted magnets, ornaments, paintings and DIY art kits. Each item includes a corresponding inspirational card. I have a BFA in painting, have taught art classes for many years and am a trained relationship coach. My work combines these three passions by creating affordable hand painted inspirational works of art and art kits so people can have the experience of making their own work of art.

[www.etsy.com/shop/artbyjuliann](http://www.etsy.com/shop/artbyjuliann)

**BOOTH #47**



**Love is on Lake George**

**Queensbury, NY**

Inspired by a family tradition of great times spent in Lake George. Gifts for babies, pets, wedding favors, and more.

[loveisinnewyork.com](http://loveisinnewyork.com)

**BOOTH #30**



**Lump's Spice Co.**

A small family owned business specializing in custom blends for every cook. I have a passion for cooking and this is a great way for me to keep exploring with flavors while allowing other families to enhance their meals at home!

[www.lumpspiceco.com](http://www.lumpspiceco.com)

**BOOTH #13**



**Premier Engraved Gifts & More**

**Glens Falls, NY**

Bringing 20 years in the printing business to the table, I have vast experience in designing and fabricating. I offer a wide variety of items that I have currently for sale in many shops in the Adirondacks and New England area. Drinkware, apparel, and wood products are all designed and produced in-house at our Glens Falls, NY location.

[www.facebook.com/PremierGiftEngraving](http://www.facebook.com/PremierGiftEngraving)

**BOOTH #62**



**Moxxi Coffee Company & Moxxi Women's Foundation**

**Stillwater, NY**

This Woman owned and operated coffee company has more than just great coffee products. It's coffee for a cause. With a dollar of every item sold being donated to the Moxxi Women's Foundation to assist Ambitious Women in the Capital Region of New York in pursuing their career goals to be the champion of their own story.

[www.moxxicoffeeco.com](http://www.moxxicoffeeco.com)

**BOOTH #43**



**Lilac Hill Designs**

**Kingston, NY**

Driven by a love for gardening, our product lineup includes adult and child-sized cross-body garden bags, greens keepers, birdseed wreaths, hand care products, and gift baskets with all of the above.

[lilachilldesigns.com](http://lilachilldesigns.com)

**BOOTH # 55**



## Niawen Skincare

### Akwasasne, NY

My name is Tara-Tekahentakhwa, which means “picking up” or “holding the earth.” My home is on the Mohawk Territory of Akwasasne. I’m an experienced esthetician and the proud founder of Niawen Skincare. In Mohawk, “Niawen” means “to give thanks” or “thank you.” After overcoming cancer, I started the business, so the name is my way to say thanks for another chance at life! The Niawen line fuses the best of nature and science (for incredible results) with the sacred power of our traditions (and their proven healing effects).

[niawen.com](http://niawen.com)

**BOOTH #25**



## Raven’s Nest Emporium

### Syracuse, NY

Pure handmade soy candles with cotton wicks, free of dyes and phthalates. Materials are sourced from American companies, and mostly vegan. One of my 8 oz candles will burn up to 50 hours with no soot. My artisan soaps are made in small batches with the utmost care and quality control. Currently I have a line of camel milk soap, and also restorative bath bombs.

[www.etsy.com/shop/ravensnestemporium](http://www.etsy.com/shop/ravensnestemporium)

**BOOTH #63**



## Retro Sorrento

### Utica, NY

Maria Vallese is an illustrator and artist specializing in color-saturated artwork and illustrations inspired by building architecture, interesting places and people and a little bit of nostalgia. Maria works with businesses big and small to develop illustrations for brands and products. She also takes private commissions for building illustrations, event posters and more. Maria’s work has been featured on 2016-2020 Saranac beer labeling, the 2015 Made in Utica Passport and the Annie's Homegrown sticker program.

[www.retrosorrento.com](http://www.retrosorrento.com)

**BOOTH #51**



## Room to Improve

### Syracuse, NY

Producing signs, garden stakes, wooden trays, and more. Unique items that focus on family/people, our favorite places, animals/pets, and more.

[Room to Improve on Facebook](#)

**BOOTH #34-35**



## SallyeAnder, Inc.

### Beacon, NY

In 1982, Gary Austin hand-made an olive oil castile soap for his two-year-old son, Aaron, who was allergic to grocery aisle soap. After realizing that there was a community of people with sensitive skin who would benefit from Gary’s soap, SallyeAnder was born with the commitment to creating the best soap in America.

[sallyeander.com](http://sallyeander.com)

**BOOTH #49-50**



## Saucy Confections

### Syracuse, NY

When Alex and Mary Rose were planning their wedding, they wanted unique favors to commemorate their special day. They were getting married in a winery so...wine candy? Even better: wine flavored gummy bears!! Alex came up with the idea to make them dinosaur shaped and Winosaurs were born. They were such a hit at the wedding, Alex and Mary Rose spent a year creating and experimenting until they developed the perfect candy made for adults! Why should kids have all the fun?

[www.saucyconfections.com](http://www.saucyconfections.com)

**BOOTH #52**



**Seven Flowers of Luxury  
Plattsburgh, NY**

Beauty products handcrafted with the highest quality, fair-trade, and organic ingredients. [sevenflowersofluxury.com](http://sevenflowersofluxury.com)  
**BOOTH #10**



**Snowshoe Publishing  
Morrisonville, NY**

Adirondack-style coasters, notepads, note cards, and twig pencils. [showshoepublishing@charter.net](mailto:showshoepublishing@charter.net)  
(unable to attend)



**The Implied Line  
Wilmington, NY**

All of my items are handmade by me in the heart of the Adirondacks. Many are made with nature in mind as well as a hint of fantasy. Everything from wood, metal and natural fibers are featured in my work. I also believe in welcoming other non-natural material into my work when the effect adds to the fantasy of nature. [www.etsy.com/shop/TheImpliedLine](http://www.etsy.com/shop/TheImpliedLine)  
**BOOTH #54**



**The Mustard Seed  
Herkimer, NY**

Crafting herbal creations for over 20 years. Come taste, touch and smell the herbal goodness including spice and dip mixes, hand-rolled beeswax candles, lavender and balsam products, herbal home keeping, and body products. Custom labeling available. [www.themustardseedshop.com](http://www.themustardseedshop.com)  
**BOOTH #27-28**



**The Spicy Shark  
Portsmouth, NH**

Makers of Craft Hot Sauce, Wing Sauce, Sriracha, Hot Honey, and Hot Maple Syrups. Our products are fiercely unique and flavorful, with a variety of styles and heat levels based on our 5-Fin Heat Scale, ranging from Mild to Wicked Hot. Our products are all-natural, gluten-free, and dairy-free, with no artificial preservatives or additives. We have won 11 Scovie Awards (the "Oscars" of Hot Sauce), including Best in Show for 2020. We work with, and donate to, non-profits that share our passion of shark conservation. [www.thespicyshark.com](http://www.thespicyshark.com)  
**BOOTH #46**



**Up North Trading  
Keene, NH**

Representing New England-made products including gifts, home décor, resort & souvenir products. [www.facebook.com/people/Up-North-Trading](https://www.facebook.com/people/Up-North-Trading)  
**BOOTH #1-2**



**Where'd Ya Find That  
Canajoharie, NY**

Representing gifts made in New England, New York and beyond. **BOOTH #37-38**



**Wild Visions, Inc.  
Brant Lake, NY**

Carl Heilman II is an award winning outdoor photographer who specializes in nature panoramas, murals, and nature photography of Lake George, Lake Champlain, the Adirondacks, New York State, the Maine Coast, and Montana panoramas and photos. He also creates wilderness nature photos of National Parks and other wild areas in the US and Canada. [www.carlheilman.com](http://www.carlheilman.com)  
**BOOTH #48**



**WillisKa**

**Gansevoort, NY**

I'm inspired to make handbags, accessories, and footwear from the perfectly imperfect. Materials I utilize include vinyl banners that once hung in a ski resort celebrating a momentous occasion; retired vintage fire hoses that no longer meet specifications to fight fires; and leather hides others deemed flawed because of flaws or branding.

[williska-usa.myshopify.com](http://williska-usa.myshopify.com)

**BOOTH #29**



**Woodfield Press**

**Alstead, NH**

Original artwork by Cindy Hendrick on notecards, prints, coloring books, paper dolls and Advent calendars. Wholesale price range is \$1.00-\$10.00. All products are printed in the U.S.A.

[www.woodfieldcards.com](http://www.woodfieldcards.com)

**BOOTH #39-40**



**Z Botanicals & Hemp Co.**

**White River Junction, VT**

We cultivate, plant and wildcraft healing botanicals which we use to produce handmade, small-batch herbal tinctures, teas, salves, natural insect repellent and high quality CBD products. Everything is made with love and respect and never contains any chemicals or GMOs.

[zbotanicals.net](http://zbotanicals.net)

**BOOTH #44**



**ANCA serves all 14 counties of northern New York State from our offices in Saranac Lake.**



**YOUR FEEDBACK, PLEASE:**

We depend on your input when going for funding and when planning future shows. Help us provide you with what you need to get out of Buyer Days. It means a lot to us!

Ways to let us hear your feedback:

1. **Email:** When you see the survey in your inbox, please take a few moments to respond.
2. **Fill out the printed survey** available at the registration table and drop off as you leave
3. **Or mail to us at:** Attn: Lauren Richard  
Adirondack North Country Association  
67 Main Street, Suite 201  
Saranac Lake, NY 12983